

## Message Text

UNCLASSIFIED

PAGE 01 MONTEV 01356 241917Z

64

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
----- 032150

R 241838Z APR 75

FM AMEMBASSY MONTEVIDEO

TO USDOC WASHDC

INFO SECSTATE WASHDC 8744

UNCLAS MONTEVIDEO 1356

E.O. 11652: N/A

TAGS: BEXP, ETEL, UY

SUBJ: MAJOR EXPORT PROJECTS: NATIONAL TELECOMMUNICATIONS  
AGENCY MODERNIZATION

REF: A) MVD-752; B) MVD-1210

1. EMBOFFS HAVE DISCUSSED FURTHER ANTEL'S PLANS FOR  
MODERNIZATION URUGUAYAN COMMUNICATIONS FACILITIES. PROGRAM  
CONTINUES (REF A) TO CONSIST OF MICROWAVE NETWORK, MARITIME  
COMMUNICATIONS NETWORK AND TWO 5000 LINE TELEPHONE CENTRALS.

2. BIDS FOR SUPPLY OF TELEPHON CENTRALS ARE PLANNED TO BE  
CALLED AT SAME TIME OTHER TWO COMPONENTS ALTHOUGH THIS  
MAY CHANGE. ANTEL HOPES TO CALL FOR BIDS WITHIN THE NEXT  
SEVERAL MONTHS, BUT DATE HAS NOT YET BEEN SET. WHILE BID FOR  
TELEPHONE CENTRALS IS STRAIGHT-FORWARD SUPPLY OF EQUIPMENT  
(REF B) BOTH MICROWAVE NETWORK AND MARITIME COMMUNICATIONS  
WILL BE BID AS TURNKEY PROJECTS.

3. IN ORDER TO BID ON MARITIME COMMUNICATIONS PROJECT,  
FOREIGN COMPANY MUST HAVE A LOCAL REPRESENTATIVE.  
OBTAINING A LOCAL REPRESENTATIVE HERE IS NOT DIFFICULT  
AS THERE ARE MANY AGENTS WHO PERFORM THIS SERVICE.  
HOWEVER, IF NORMAL PRACTICE IS FOLLOWED, THE BIDDING  
FIRM WITH THE MOST LOCAL PARTICIPATION IN ITS BID WILL  
STAND A RELATIVELY BETTER CHANCE OF OBTAINING CONTRACT.

4. FOR THE MICROWAVE NETWORK, ANTEL WILL ASK  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MONTEV 01356 241917Z

FOR INTERESTED CONSTRUCTION FIRMS TO SUBMIT DOCUMENTS

TO ESTABLISH THEIR PRE-QUALIFICATION. ONCE THIS HAS BEEN REQUESTED THERE WILL THEN BE A SEPARATE CALL FOR A SUPERVISORY CONSULTING FIRM (WITH LOCAL REPRESENTATION) TO RECEIVE THE PRE-QUALIFICATION OFFERS, STUDY THEM, AND ADVISE ANTEL ON THE ELECTION OF SIX FIRMS. THESE SIX "PRE-QUALIFIED" FIRMS WILL THEN BE ASKED TO SUBMIT TURNKEY BIDS FOR THE CONSTRUCTION WORK ITSELF. ONCE THE CONSTRUCTION FIRM IS SELECTED, IT WILL TAKE CHARGE OF ALL WORK, INCLUDING SUBCONTRACTING, UNDER THE DIRECTION OF THE SUPERVISORY CONSULTING FIRM.

5. ANTEL HAS EMPHASIZED TO EMBASSY THAT FOREGOING DESCRIPTION OF BIDDING PROCEDURES AND CONDITIONS IS PRELIMINARY ONLY AND SUBJECT TO REVISION.

6. HENRY HOGE, ENGINEERING DIVISION MANAGER, WISMER AND BECKER CONSULTING ENGINEERS, P.O. BOX 1168, SACRAMENTO, CALIFORNIA 95806 IS IN CONTRACT WITH ANTEL AND HAS WRITTEN EMBASSY EXPRESSING INTEREST IN MARITIME COMMUNICATIONS PROJECT. EMBASSY FORWARDING COPIES CORRESPONDENCE TO MAJOR EXPORT PROJECTS DIVISION/ COMMERCE.  
SIRACUSA

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TELECOMMUNICATION, CONSTRUCTION, COMMUNICATION LINES, PROGRAMS (PROJECTS)  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975MONTEV01356  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750144-1011  
**From:** MONTEVIDEO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750421/aaaaatdd.tel  
**Line Count:** 83  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION ARA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 MVD-752, 75 MVD-1210  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** ShawDG  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 08 JUL 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <08 JUL 2003 by SilvaL0>; APPROVED <03 FEB 2004 by ShawDG>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAJOR EXPORT PROJECTS: NATIONAL TELECOMMUNICATIONS AGENCY MODERNIZATION  
**TAGS:** BEXP, ETEL, UY, ANTEL  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006